



nectarkast

## WARM MARKET MEMORY JOGGER

YOUR BUSINESS STARTS WITH A CONTACT LIST. MAKE A LIST OF EVERYONE YOU KNOW! 100+ NAMES IS A GREAT START

- > Who is dissatisfied with their job
- > Who is unhappy with their income
- > Who is concerned about their family's future
- > Who is money oriented or money motivated
- > Who owns their own business / self employed
- > Who enjoys being around high energy people
- > Who quit their job or is out of work
- > Who needs extra money
- > Who you went to school with
- > Who works with you
- > Who is retired
- > Who works part-time jobs
- > Who you like the most
- > Who is laid off
- > Who bought a new home
- > Who answers classified ads
- > Who runs personal ads
- > Who gave you a business card
- > Who works at night
- > Who works on the weekends
- > Who sells Avon or Mary-Kay
- > Who sells cars/homes/jewelry/insurance
- > Who is in Network Marketing / MLM
- > Who wants freedom
- > Who likes team sports
- > Who runs a fund raiser
- > Who watches TV often
- > Who works on cars 2
- > Who collects things
- > Who likes political campaigns
- > Who are social networkers
- > Who is in the military
- > Who your friends know (referrals)
- > Who is your dentist / doctor
- > Who just got a promotion
- > Who will help you
- > Who works for the government
- > Who is unemployed
- > Who attends self-improvement seminars
- > Who reads self-help / success books
- > Who owns a restaurant / small business
- > Who was your boss / bosses
- > Who you've met while on vacation
- > Your brothers & sisters
- > Your children & parents
- > Your aunts / uncles / cousins
- > Your spouse's relatives / friends
- > Your parent's friends
- > Your children & friend's parents
- > Who waits on you at restaurants / bars
- > Who lives out of state
- > Who cuts your hair / nails
- > Who does your taxes / works on finances
- > Who works at your bank
- > Who is on your Christmas card list
- > Who is in sales
- > Who sells real estate / insurance
- > Who goes to church with you
- > Who likes to shop
- > Who are teachers
- > Who services your car
- > Who repairs your home
- > Who has children in college
- > Who manages a company
- > Who likes to dance
- > Who sold you your car
- > Who you met at a party
- > Who likes to buy nice things
- > Who you've met on a plane
- > Who does volunteer work
- > Who is always talking about the future
- > Who exercise regularly
- > Who needs a new car
- > Who wants to go on vacation
- > Who works too hard
- > Who was injured at work
- > Who lives in your neighborhood
- > Who is your boss
- > Who is your secretary/assistants
- > Who delivers your mail/packages
- > Who calls you at home / work
- > Who speaks other languages
- > Who attends your church
- > Who handles your gardening
- > Who watches your children
- > Who you meet through friends
- > Who tailors your clothes
- > Who sells cosmetics
- > Who works at the grocery store
- > Who wants a promotion / more money
- > Who has a lot of friends
- > Who likes to cook / bake
- > Who drives a nice car
- > Who is wealthy / successful
- > Who you run into lately
- > Who still works at your last job
- > Who lives back home
- > Who lives outside the U.S.
- > Who you respect/admire
- > Who haven't you spoke with for 1 year